

First Federal Realty DeSimone Biography

Founded by Joseph DeSimone Jr. in 1996, First Federal Realty DeSimone provides extraordinary real estate services in the residential, commercial, and investment marketplaces. Our firm, located in Henderson, Nevada, represents buyers and sellers in Southern Nevada, and real estate investors from around the world.

For the residential client, we bring an abundance of experience to the table that includes condo sales on *The Strip*, multi-million dollar penthouse sales, bank-owned property transactions, first and second generation tract home sales, as well as custom home development and sales in exclusive neighborhoods.

In the commercial real estate market, First Federal Realty DeSimone specializes in all avenues of development, sales, and leasing. Over the years, our clients have entrusted us from start to finish to craft their commercial portfolio. As original project developers, we have created multiple professional office complexes incorporating community need analysis, commercial financing, multi-government grants and endowments, site selection - analysis - acquisition, feasibility studies, municipal approvals, utility easements, architectural design, construction supervision, lease procurement, and property management.

For the real estate investor, First Federal Realty DeSimone has acted as the advisor, developer, incorporator, and/or general partner in numerous investment partnerships and joint ventures. Our firm is an active participant in multi-million dollar land cooperatives up to multi-billion dollar hedge fund investments.

In the bank-owned market, we currently represent Bank of America (Countrywide), NationStar, and InSource as listing agent and advisor for the disposition of their REO properties. The inventory these clients entrust to First Federal Realty DeSimone creates opportunities for our buyers seeking exceptional pricing and value.

Through these diverse transactions we add credibility and valuable skills to First Federal Realty DeSimone's capabilities. But above all, we pride ourselves in the superb personal service we present to our buyers, sellers, and investors in every transaction. Our firm's primary objective has always been to develop and preserve each personal relationship in order to assist our clients with all of their recurring real estate needs.