

JOSEPH M. DESIMONE JR.
2421 W. Horizon Ridge Pkwy #110
Henderson, Nevada 89052

702-990-8660
702-592-2211
DJDeSimone@cox.net

RESUME

EDUCATION:

*M.B.A. in Finance, Regis University, Henderson, Nevada,
December 2006, G.P.A. 4.0*

*B.A. Political Science, Economics minor, Hobart College, Geneva, New York,
June 1989, Cum Laude, G.P.A. 3.65*

PROFESSIONAL EXPERIENCE:

*Chief Executive Officer, First Federal DeSimone, Henderson,
Nevada 1996-Present*

- Real Estate, Finance, Development, Investment, Brokerage
- Own and operate firm with 20+/- person staff
- Negotiate and conduct commercial transactions in Southern Nevada
- Developed 60+/- professional office buildings in Southern Nevada
- Established business relationships on a national and local level
- Business and Financial Consulting
- State of Nevada, Department of Business and Industry, Certified Continuing Education Instructor, real estate finance and agency relationships.

Significant Business Achievements and Community Contributions:

“Horizon Ridge Professional Park,” 2008-Present

Assemblage, entitlement, design, development, financing, and construction of a 60,000 square foot, 10 building professional park in Henderson, Nevada. The project broke ground February of 2010 and is currently under construction. The first three buildings are scheduled to close in July 2010.

“Vantage at Horizon Ridge,” 2007-Present

Acquisition, entitlement, design, leasing, sale, land development, and building of a 52,000 square foot, 6 building, professional business park in Henderson, Nevada. Recognized by The City of Henderson in January 2009 for the Annual “Economic Development Award”

“Fort Apache Point,” 2003-2006

Acquisition, entitlement, design, leasing, sale, land development, and building of a 166,000 square foot, 28 building, professional business park in Clark County, Nevada.

“Pecos Commons,” 1997-1999

Acquisition, entitlement, design, leasing, sale, land development, and building of a 60,000 square foot, 12 building, professional business park in Henderson, Nevada. Recognized by the City of Henderson in January 2000 for the Annual “Economic Development Award.”

Managing Member and Ownership in the following Partnerships and Companies:

Verano Land Group L.P. Director and organizer of real estate syndication, investment, and ownership of 2600+/- acres in San Antonio, Texas, 2006-present.

OTD Investment Holdings. Director and organizer of real estate syndication, investment, and ownership of 240 acres, Mojave County, Arizona, 2005-present.

Pointe Willow. Land acquisition and holding, building development, leasing, sale, and real estate management partnership, medical and office buildings, Southern Nevada, 2002-present.

Durango Square. Real estate land acquisition and holding of 2 acre commercial parcel, Clark County Nevada, 2007 to present.

Wiseton. Real estate land acquisition, design, development, leasing, and sale of retail shopping center, Clark County, Nevada 2004-2006.

Silverado Jones. Real estate land acquisition, building and development of 4 acre parcel in Clark County Nevada, 2008-Present.

Real Dental. Land acquisition and holding, building development, leasing, and real estate management partnership, dental building, Henderson, 2002-present.

Elite Discount Nutrition. Founded, Owner, general management and sale of five retail establishments, Salt Lake City, Utah, 2003-2005.

Glen Willow. Real estate acquisition, holding, and management partnership, Henderson, Nevada, 2003-2004.

Hacker. Land acquisition and holding, building development, leasing, and management partnership, medical building, Henderson, Nevada, 1998-2001.

Quail Run Properties. Land acquisition and holding, building development, leasing, management, and sale partnership, radiology building, Henderson, Nevada, 1998-2001.

Eagle Lane Properties. Financial and real estate investment, management, and holding partnership, Southern Nevada, 1995-present.

Richfield Properties. Financial investment and holding sole proprietorship, Henderson, Nevada, 1994-present.

Marketing Executive, Americana Group, Henderson, Nevada, 1991-1996

Commercial and residential real estate. Negotiated and conducted 400+/- real estate transactions.

President, Hidden Oaks Associates, Spruce Associates, Smithtown, New York, 1989-1991
Residential Development Firm. Chief Officer responsible for acquisition, entitlement, land improvement, sale, and development of 60+/- custom residences.

**COMMUNITY
SERVICE:**

Down Syndrome Organization of Southern Nevada
Chairman of the Board of Directors, 2005-2008. Board of Directors, 2004.